Valley Medical Center STATEMENT OF REVENUE AND EXPENSE (LTGO below the line) For the Ten Months Ending October 31, 2011

| | October | | | Year To Date | | |
|-----------------------------------|---------------|--------------|--------------|----------------------|----------------------|----------------------|
| <u> </u> | Actual | Budget | Prior Year | Actual | Budget | Prior Year |
| | | | | | | |
| PATIENT SERVICE REVENUES | \$1.4.2c5.0c1 | #12.220.650 | #12.00¢ 70° | #1.42.025.010 | Φ1 21 466 006 | Φ117.051.10 <i>c</i> |
| DAILY HOSPITAL SERVICES | \$14,365,061 | \$13,320,650 | \$13,806,795 | \$143,935,918 | \$121,466,006 | \$117,851,106 |
| ANCILLARY SERVICES - INPATIENT | 35,816,953 | 35,097,612 | 33,316,935 | 345,487,262 | 331,901,708 | 299,771,175 |
| ANCILLARY SERVICES - OUTPATIENT | 38,467,681 | 36,387,012 | 35,132,320 | 370,067,563 | 343,412,133 | 323,220,587 |
| CLINIC SERVICES - OUTPATIENT | 8,915,863 | 8,722,312 | 7,118,284 | 84,775,862 | 84,610,003 | 72,724,721 |
| GROSS PATIENT REVENUES | 97,565,559 | 93,527,586 | 89,374,335 | 944,266,606 | 881,389,850 | 813,567,589 |
| DEDUCTIONS FROM REVENUE | | | | | | |
| CONTRACTUAL ALLOWANCES | (59,704,307) | (57,261,236) | (52,471,031) | (570,230,491) | (531,666,041) | (484,283,704) |
| CHARITY ADJUSTMENTS | (1,738,270) | (1,435,649) | (1,559,678) | (14,871,000) | (13,244,000) | (12,089,739) |
| BAD DEBTS | (2,320,622) | (2,755,030) | (1,939,647) | (26,056,986) | (25,696,531) | (23,574,735) |
| TOTAL DEDUCTIONS FROM REVENUE | (63,763,199) | (61,451,915) | (55,970,357) | (611,158,477) | (570,606,572) | (519,948,178) |
| NET PATIENT SERVICE REVENUE | 33,802,360 | 32,075,671 | 33,403,977 | 333,108,129 | 310,783,278 | 293,619,412 |
| OTHER OPERATING REVENUE | 2,728,645 | 1,842,064 | 1,776,148 | 18,398,985 | 17,857,677 | 14,847,285 |
| NET OPERATING REVENUE | 36,531,006 | 33,917,735 | 35,180,126 | 351,507,114 | 328,640,955 | 308,466,697 |
| OPERATING EXPENSES | | | | | | |
| SALARIES AND WAGES | 16,318,252 | 14,656,556 | 14,147,351 | 151,161,282 | 147,139,968 | 136,113,044 |
| EMPLOYEE BENEFITS | 4,827,817 | 4,555,137 | 4,408,356 | 47,619,010 | 45,599,524 | 41,533,162 |
| PHYSICIAN FEES | 658,665 | 723,442 | 665,657 | 6,769,380 | 7,234,423 | 6,349,773 |
| PROFESSIONAL SERVICES | 556,135 | 362,330 | 253,762 | 4,155,505 | 3,684,303 | 3,654,564 |
| SUPPLIES | 4,682,264 | 4,311,286 | 4,244,130 | 45,090,537 | 41,479,882 | 40,358,557 |
| PURCHASED SERVICES | 4,280,938 | 4,056,021 | 3,881,479 | 42,507,949 | 40,665,568 | 36,336,112 |
| UTILITIES | 400,759 | 439,810 | 366,309 | 3,870,758 | 4,390,903 | 3,636,483 |
| OTHER EXPENSES | 1,076,198 | 1,103,559 | 1,743,305 | 10,468,387 | 11,082,078 | 10,421,401 |
| DEPRECIATION | 2,801,328 | 2,499,324 | 2,957,361 | 26,179,815 | 24,980,301 | 23,200,307 |
| INSURANCE | 237,018 | 227,546 | 192,868 | 2,226,849 | 2,269,316 | 2,125,570 |
| TOTAL OPERATING EXPENSES | 35,839,373 | 32,935,011 | 32,860,579 | 340,049,472 | 328,526,265 | 303,728,972 |
| NET INCOME FROM OPERATIONS | 691,632 | 982,724 | 2,319,547 | 11,457,642 | 114,690 | 4,737,725 |
| OTHER NON-OPERATING REVENUE | | | | | | |
| PLEDGED LTGO TAX REVENUE | 1,605,419 | 1,661,473 | 1,584,440 | 16,282,023 | 16,614,725 | 15,894,660 |
| INTEREST INCOME | 52,147 | 216,360 | 67,928 | 1,309,138 | 2,163,602 | 715,781 |
| INTEREST AND AMORTIZATION EXPENSE | (1,493,431) | (954,280) | (2,177,623) | (14,066,238) | (9,562,828) | (8,207,151) |
| NON-OPERATING RENTAL INCOME | 156,639 | 170,849 | 188,085 | 1,715,997 | 1,708,490 | 1,862,635 |
| LESS: NON-OPERATING EXPENSE | (145,999) | (126,569) | (132,235) | (1,582,795) | (1,302,871) | (1,387,054) |
| GAIN (LOSS) ON SALE OF ASSETS | 17,513 | 0 | 0 | (57,650) | 0 | 18,042 |
| GAIN (LOSS) ON INVESTMENT | (363,273) | 0 | 42,697 | (1,131,385) | 0 | (1,375,236) |
| NET NON-OP REVENUE (EXPENSE) | (170,985) | 967,832 | (426,707) | 2,469,091 | 9,621,118 | 7,521,677 |
| NET INCOME | \$520,647 | \$1,950,556 | \$1,892,839 | \$13,926,733 | \$9,735,807 | \$12,259,402 |
| | | | ==== | | | |