

KEY PERFORMANCE INDICATORS

February, 2021

| FEB ACTUAL | FEB BUDGET | BUDGET % VAR | FEB PRIOR YR | PRIOR YR % VAR | | YTD ACTUAL | YTD BUDGET | BUDGET % VAR | YTD PRIOR YR | PRIOR YR % VAR |
|--------------------------|---------------|-----------------|-----------------|-------------------|---|---------------|---------------|-----------------|-----------------|-------------------|
| INPATIENT | | | | | | | | | | |
| 1,252 | 1,467 | -14.7% | 1,375 | -8.9% | Discharges | 10,679 | 12,022 | -11.2% | 11,850 | -9.9% |
| 6,802 | 6,325 | 7.5% | 6,332 | 7.4% | Patient Days | 54,667 | 53,647 | 1.9% | 51,128 | 6.9% |
| 243 | 226 | 7.5% | 218 | 11.3% | Average Daily Census | 225 | 221 | 1.9% | 210 | 7.4% |
| 74% | 68% | 7.9% | 73% | 1.2% | Occupancy | 68% | 67% | 2.2% | 67% | 1.2% |
| 5.43 | 4.31 | 26.0% | 4.61 | 18.0% | Length of Stay | 5.12 | 4.46 | 14.7% | 4.31 | 18.6% |
| 218 | 243 | -10.3% | 244 | -10.7% | OR Inpatient Cases | 1,884 | 2,260 | -16.6% | 2,375 | -20.7% |
| 1.757 | 1.660 | 5.8% | 1.655 | 6.2% | Case Mix Index | 1.748 | 1.664 | 5.0% | 1.644 | 6.3% |
| OUTPATIENT | | | | | | | | | | |
| 5,193 | 5,600 | -7.3% | 6,812 | -23.8% | Emergency Room Visits | 45,931 | 46,760 | -1.8% | 56,710 | -19.0% |
| 17,836 | 21,794 | -18.2% | 19,738 | -9.6% | Primary Care Clinic Visits | 151,014 | 152,611 | -1.0% | 161,744 | -6.6% |
| 4,429 | 8,211 | -46.1% | 8,744 | -49.3% | Urgent Care Clinic Visits | 42,496 | 62,726 | -32.3% | 68,848 | -38.3% |
| 29,176 | 31,441 | -7.2% | 28,180 | 3.5% | Specialty Care Clinic Visits | 236,417 | 221,073 | 6.9% | 233,609 | 1.2% |
| 666 | 699 | -4.7% | 699 | -4.7% | OR Outpatient Cases | 6,133 | 6,457 | -5.0% | 6,394 | -4.1% |
| PRODUCTIVITY | | | | | | | | | | |
| 3,531 | 3,740 | -5.6% | 3,479 | 1.5% | FTEs | 3,535 | 3,544 | -0.3% | 3,493 | 1.2% |
| 0.61 | 0.60 | 1.7% | 0.58 | 5.2% | FTE/CMI Adjusted Discharge | 0.58 | 0.57 | 1.8% | 0.56 | 3.6% |
| \$ 10,699 | \$ 9,624 | 11.2% | \$ 9,697 | 10.3% | Total Op Rev/CMI Adjusted Discharge | \$ 10,350 | \$ 9,848 | 5.1% | \$ 9,821 | 5.4% |
| \$ 11,047 | \$ 9,842 | 12.2% | \$ 10,175 | 8.6% | Total Op Exp/CMI Adjusted Discharge | \$ 10,634 | \$ 10,221 | 4.0% | \$ 9,972 | 6.6% |
| 65% | 62% | 5.0% | 65% | 1.1% | Salaries and Benefits as % of Net Operating Revenue | 63% | 63% | 0.3% | 63% | 0.6% |
| \$ 4,057 | \$ 3,712 | 9.3% | \$ 3,739 | 8.5% | Non Labor Cost per CMI Adjusted Discharge | \$ 3,912 | \$ 3,852 | 1.6% | \$ 3,624 | 7.9% |
| PAYER MIX | | | | | | | | | | |
| 39.8% | 40.3% | -0.5% | 39.3% | 0.5% | Medicare | 39.7% | 39.9% | -0.2% | 39.4% | 0.4% |
| 21.3% | 19.4% | 1.9% | 19.4% | 1.9% | Medicaid | 20.1% | 19.4% | 0.7% | 19.4% | 0.7% |
| 36.8% | 37.1% | -0.4% | 38.1% | -1.4% | Payer Mix - Commercial | 37.2% | 37.6% | -0.4% | 38.1% | -0.9% |
| 1.8% | 1.1% | 0.8% | 1.1% | 0.8% | Payer Mix - Exchanges | 1.4% | 1.2% | 0.2% | 1.2% | 0.2% |
| 0.3% | 2.1% | -1.8% | 2.1% | -1.8% | Payer Mix - Self Pay | 1.6% | 1.9% | -0.3% | 2.0% | -0.3% |
| HOSPITAL SPECIFIC | | | | | | | | | | |
| 203 | 260 | -21.9% | 268 | -24.3% | Births | 2,078 | 2,152 | -3.4% | 2,180 | -4.7% |
| 11 | 10 | 12.4% | 10 | 16.4% | NICU Average Daily Census | 12 | 13 | -12.4% | 13 | -12.4% |
| 328 | 418 | -21.5% | 419 | -21.7% | Newborn Days | 3,196 | 3,200 | -0.1% | 3,200 | -0.1% |
| 802 | 867 | -7.5% | 856 | -6.3% | Endoscopy Cases | 5,994 | 6,630 | -9.6% | 6,700 | -10.5% |
| 271 | 291 | -6.9% | 252 | 7.5% | Special Procedures Cases | 2,312 | 2,416 | -4.3% | 2,236 | 3.4% |
| 119 | 136 | -12.5% | 143 | -16.8% | Observations | 1,334 | 1,088 | 22.6% | 1,260 | 5.9% |
| 70.2% | 71.6% | -1.4% | 71.9% | -1.7% | Blended Revenue Deduction Rate | 70.8% | 72.0% | -1.2% | 71.5% | -0.7% |